

# MANUFACTURERS & SERVICES MEMBERSHIP



NSSGA®

NATIONAL STONE, SAND  
& GRAVEL ASSOCIATION

[www.nssga.org](http://www.nssga.org)





## WHY NSSGA?

NSSGA is the leading advocacy voice and for the aggregates and industrial sand industries. Our members – stone, sand and gravel producers and the equipment manufacturers and service providers who support them – are responsible for the essential raw materials found in every home, building, road, bridge and public works project, and represent more than 90 percent of the crushed stone and 70 percent of the sand and gravel produced annually in the United States. Production of aggregates in the U.S. in 2018 was more than 2.36 billion metric tons at a value of \$25.3 billion. The aggregates industry employs approximately 107,000 highly-skilled men and women, and every \$1 million of stone, sand and gravel sales supports 4.2 jobs.

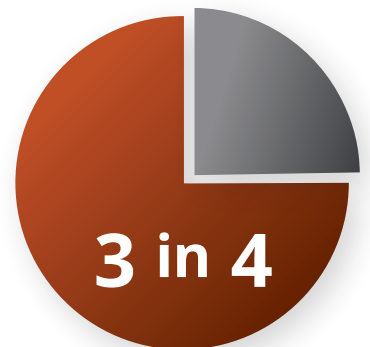
NSSGA membership consists of top industry suppliers and producers including:

- Owners
- Presidents
- Directors of operations
- Plant managers
- Engineers
- Quarry superintendents
- Purchasing agents

Safety is Job No. 1 for NSSGA producer members, just as advocacy is Job No. 1 for the association.



NSSGA member  
companies spend  
**\$5-7 billion**  
annually on products  
and services



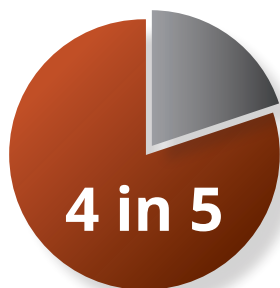
In a recent survey,  
**3 in 4**  
members agreed that  
NSSGA is by far their  
primary source of  
industry information



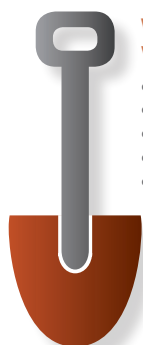
# REACH NSSGA MEMBERS IN PRINT AND ONLINE



- Your firm's products and/or services are listed in *NSSGA's Annual Membership Directory and Buyers' Guide* printed and digital versions distributed throughout the aggregates industry, as well as the searchable *Buyers' Guide* at [www.nssga.org](http://www.nssga.org).
- Receive *NSSGA's Membership Directory and Buyers' Guide* annually, which includes detailed listings of producer members, and their active operations by state.
- Industry developments are communicated to the membership through our instant newsfeed *Digital Aggregate* and the bimonthly *Stone, Sand & Gravel REVIEW* magazine.
- Member companies may advertise in *Stone, Sand & Gravel REVIEW* magazine and *NSSGA's Membership Directory and Buyers' Guide* at lower rates.
- *Stone, Sand & Gravel REVIEW* accepts articles from M&S members as well.



**4 in 5** rate NSSGA publications excellent or above average



**What members work on the most:**

- Highways
- Bridges/roads
- Airports
- Utilities
- Water and Wastewater Plants

## MANUFACTURERS & SERVICES DIVISION BENEFITS OF MEMBERSHIP

### Membership in NSSGA is an Investment in Your Company's Future!

Voting Division Member
Participate on NSSGA Committees
Stone, Sand & Gravel REVIEW – Bi-Monthly Magazine (email or print)
Digital Aggregate – Newsletter
Advocacy and Grassroots Campaign Materials
Access to Members Only Resources of <a href="http://www.nssga.org">www.nssga.org</a>
Meetings Registration Discounts
AGG1 Online Webinar Registration Discounts
Company Listing in the <i>Membership Directory and Buyer's Guide</i>
Publications Discounts
Networking Opportunities with Industry Decision Makers
Discounts on Exhibit Space at AGG1 and CONEXPO-CON/AGG
Advertising Partnership Opportunities
AGG1 Speaking/Presenting Opportunities

**NSSGA®**  
NATIONAL STONE, SAND & GRAVEL ASSOCIATION

[www.nssga.org](http://www.nssga.org)



# GAIN FIRST ACCESS TO TRADE SHOW AND SPONSORSHIP OPPORTUNITIES

NSSGA Membership provides your firm eligibility to exhibit at reduced space rates at NSSGA premier events!

## AGG1 Academy & Expo

AGG1 Academy & Expo is the premier aggregates industry event, drawing a domestic and international audience of 6,000 professionals with the combination of first-class exhibits, industry specific education and high-level networking opportunities. As an exhibitor, you will experience:

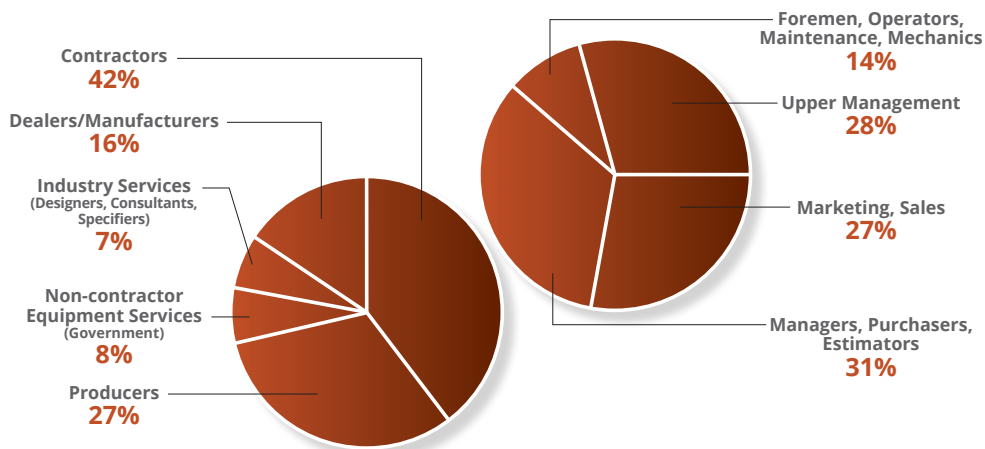
- Unparalleled networking with personal access to company executives in the exhibit hall
- One-on-one conversations with technical experts and product developers
- A glimpse five years into the future through executive insights and new technologies



## Annual Convention

NSSGA's Annual Convention brings together the leaders of the aggregates industry. This annual event features keynote presentations, panel discussions on industry hot topics and committee meetings. Additionally, it offers numerous networking opportunities and optional sponsorship offerings to spotlight your company to the decision makers of the industry.

## Network with Key Aggregates Industry Decision Makers



## CONEXPO-CON/AGG

Held every three years, this is the premier construction trade show in the U.S. NSSGA is a long-standing partner in CONEXPO-CON/AGG and NSSGA's Annual Convention is held in conjunction with the event.

## Leadership & Networking Summit

The Leadership & Networking Summit brings the chief staff executives in the aggregates industry together to an event that translates into multiple opportunities to make lasting connections and amplify your leadership skills. Meet and network with colleagues from across the country.

## Legislative & Policy Forum/Fall Board Meeting

Hear from industry leaders and educate members of Congress about the importance of the aggregates industry to the economy and transform policy and regulation. In addition, this meeting provides a venue for all committees and attendees to meet face-to-face.

## Young Leaders Annual Meeting

The NSSGA Young Leaders provides an annual conference for industry professionals 40 years of age and younger to develop leadership and management skills, address industry positions, build a national network of industry professionals, exchange ideas and discuss areas of mutual interest that will help them and their companies become more successful in the aggregates industry.



[www.agg1.org](http://www.agg1.org)



[www.nssga.org](http://www.nssga.org)



## **WORK DIRECTLY WITH KEY INDUSTRY LEADERS AND DECISION MAKERS**

### **Government & Regulatory Affairs Committee**

The Government & Regulatory Affairs Committee provides leadership in the development and implementation of NSSGA's government relations program; identifies, monitors and evaluates key federal and state legislative issues impacting members in the areas of transportation infrastructure, tax, labor, safety, health and the environment. In addition, it provides support in conjunction with the association's political action committee (ROCKPAC) for candidates who advocate positions consistent with NSSGA's established policy.

### **Legal Committee**

Provides legal analysis and recommends legal positions or actions regarding the implications of policies and procedures developed by the Environmental Committee, Safety and Health Committee, Government Affairs Committee or on industry-specific litigation.

### **Meetings & Education**

Identifies, develops, implements and evaluates educational programs, keynote speakers, training opportunities, and resources that focus on issues faced by the aggregates industry in order to inform and educate members. These activities include, the AGG1 Academy education program, distance learning programs, Basic and Advanced Sales Courses, Basic and Advanced Supervisory Courses, webinars, magazine articles, white papers, and videos.

### **ROCKPAC**

Advances a pro-aggregates agenda with federal candidates. NSSGA's ROCKPAC is the only political action committee solely dedicated to aggregates industry, supporting candidates on a bipartisan basis with the ultimate goal being to help elect a pro-business, pro-transportation, pro-aggregates Congress.

### **The M&S Division Board**

M&S Members are urged to work directly with producers on NSSGA's committees and subcommittees are invited to participate in workshops, seminars and conferences which gives member firms added exposure to present and potential customers.

### **Safety & Health Subcommittee**

NSSGA's Safety & Health Subcommittee promotes excellence in safety and health affairs by developing and implementing programs to meet the unique needs of the aggregates industry consistent with the association's Safety & Health Guiding Principles; analyzes and comments on new and proposed regulations and legislation pertaining to occupational health and mine safety and disseminates information on regulatory compliance and administration of health and safety programs, including training.

### **Environmental Subcommittee**

The Environmental Subcommittee provides leadership in implementing the association's Environmental Guiding Principles; tracks environmental regulatory affairs; reviews, analyzes and comments on new and proposed environmental regulations and legislation; communicates changes in environmental laws, rules and policies to the membership; provides training to help member companies meet their environmental responsibilities; serves as a resource for member companies; communicates and works with other committees in the division, the association and state aggregates associations.





# NSSGA®

NATIONAL STONE, SAND  
& GRAVEL ASSOCIATION

66 Canal Center Plaza  
Suite 300  
Alexandria, VA 22314

703-525-8788  
800-342-1415

[www.nssga.org](http://www.nssga.org)